#### **David Cassalaco**

Senior Corporate Account Manager

#### Languages:

French - mother tongue English - excellent Dutch - very good German - basics



# Professional experience

As from 09/2010: NN INVESTMENT PARTNERS SA **Senior Corporate Account Manager** 

- Servicing to NN Investment Partners clients (ING Bank, NN Insurances and RecordBank)
- Equity ambassador inside the Belgian office
- Product Management and rationalizations of Mutual Funds: Legal Tax Commercial aspects towards merge or liquidation perspectives
- Investment committee preparation and presentation with client's Product Management and portfolio managers (overview macro, financial markets, review asset allocation and model portfolios, new structured products...)
- Road shows and presentations regarding funds and investment products and tools
- Follow-up of the Assets under Management & flows
- Strategy's organization to meet B2B targets and objectives
- Regular market updates to sales forces and in-house trainings
- Client reporting and input for various publications (brochures, e-channel...)
- Video presentations regarding new investment funds

### 10/2005 - 08/2010 : DEUTSCHE BANK SA

#### **Knowledge Officer**

- Responsible for internal communication within the bank
- In charge of the modelling of the bank's intranet
- Support to the network by giving technical and commercial advices concerning financial products and services
- Analysis of financial portfolios and advices

## 04/1999 - 03/2005 : BELFIUS BANK (GROUP DEXIA)

#### **Account Manager (from January 2001)**

- Management of customers' portfolios at 4 sales points
- Strategy organization to meet B2B targets and objectives
- Responsible of the "business to business" contacts and follow-up
- Commercial employee in charge of small and medium-sized companies

- Analyst concerning commercial credits, straight loans and leasing
- Financial investments adviser (fiscal aspects) and insurances adviser

#### Branch Manager (04/1999 to 01/2001)

- Team manager
- Strategy organization to meet targets and objectives
- Small and medium-sized companies adviser
- Portfolios' manager
- Acquisition of new B2B clients

07/1995 - 04/1999 : ING GROUP (BBL)

#### **Financial adviser**

- Credits (consumer, mortgage)
- Financial investments (funds, bonds, equities)
- Insurances adviser

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# Studes & Training

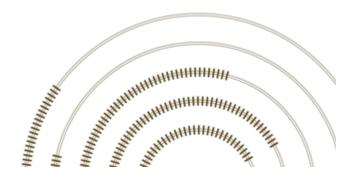
1991 – 1994 EPHEC, certificated in Marketing, Distribution, European markets (graduated with honours)
 1990 – 1991 FUSL, First year in Law
 1989 – 1990 UCL, First year in Agronomy

# Professional trainings

O5/2006 Antwerp University (UAMS): degree in wealth management (graduated with satisfaction)
 O6/2004 Retail and corporate Life insurances (technical and commercial trainings)
 O9 – 11/2002 Financial analysis – Companies legal and fiscal specifications
 Companies Real Estate operations
 Use of the companies over kept liquidities: Fiscal and accountable impacts
 O4–10/1999 Risk Management studies (credits), Companies Financial Investments, Insurances

## Hobbies

Triathlete (long distances, Ironman) – Sports in general (fitness instructor) – Culture (Cinema – books) – Philosophy – Politics



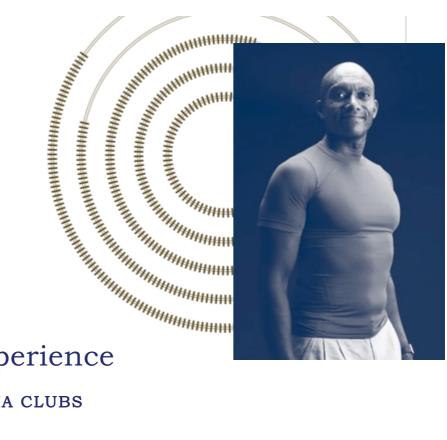
#### **David Cassalaco**

Fitness & Energy Angel

#### Languages:

French - mother tongue English - excellent Dutch - very good

German - basics



# Professional experience

As from 08/2004: ASPRIA CLUBS

#### **Aspria Industrie**

• Body Pump: Pro-Instructor Elite

Body Attack: Pro-Instructor Advanced

• CXWorx: Certified Instructor

• GRIT concept: Certified Instructor

Spinning: Certified Instructor

#### **Aspria Royal La Rasante**

• Body Pump: Pro-Instructor Elite

• Body Attack: Pro-Instructor Advanced

CXWorx: Certified Instructor

• GRIT concept: Certified Instructor

Spinning: Certified Instructor

• LBT: Free style Concept

#### **Aspria Louise**

• Aerotonic: Free style Concept

• Spinning: Certified Instructor

#### As from 01/2013: FOR EVER YOUNG

#### **Owner**

- Busines to business activities
- Personal Training
- Event organization (sport events)

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#### As from 01/2013 : CLUB MED

- Club Med Artist around sport
- Collective classes
- Sport entertainment

#### 06/2006 - 12/2009 : WORLD CLASS/CLUB MED GYM

Body Pump: Pro-Instructor EliteCXWorx: Certified Instructor

• Spinning: Certified Instructor

#### AS FROM 09/2016 : L'USINE

Personal Trainer

Spinning classes

• Extreme Abdos Classes

# **Sport Activities**

TRIATHLON: Ironman: Finisher in Nice and Frankfurt

Football: Highest level played: provincial 1 Wezembeek-Oppem

US Football: College

• Tennis: Fun

#### **Professional trainings**

• 08/2004: Les Mills Certification

05/2006: Pro-Instructor Body Pump (Les Mills)

• 06/2007: Certification Spinning

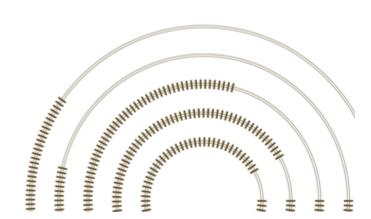
• 07/2012: Pro-Instructor ELITE Body Pump (Les Mills)

04/2014: Pro-Instructor ADVANCED Body Attack (Les Mills)

• 08/2017: EREPS Level 3

# Hobbies

Prime job: Financial Analyst – Culture (Cinema – books) – Philosophy – Politics – Travelling



# Lesmills

# PRO-INSTRUCTOR CERTIFICATE

This is to certify that:

## DAVID CASSALACO

has completed the LES MILLS PRO-INSTRUCTOR MODULE for the BODYATTACK program and has achieved :

# ADVANCED LEVEL

DATE: 15 FEVRIER 2014

COUNTRY OF ISSUE: France

Christophe Andanson

Phillip Mills





# Lesmills

# PRO-INSTRUCTOR CERTIFICATE

This is to certify that:

## DAVID CASSALACO

has completed the LES MILLS PRO-INSTRUCTOR MODULE for the BODYPUMP™ program and has achieved :

# ELITE LEVEL

DATE: 30 JUIN 2013

COUNTRY OF ISSUE: France

Christophe Andanson

100/1.000

Phillip Mills





# Lesmills CXWORX™ INSTRUCTOR CERTIFICATE



#### LES MILLS INTERNATIONAL VERIFIES THAT:

#### DAVID CASSALACO

HAS COMPLETED TRAINING AND HAS BEEN ASSESSED AGAINST INTERNATIONAL STANDARDS AND CERTIFIED AS A LES MILLS CXWORX™ INSTRUCTOR

**FRANCE** 

LE 2 SEPTEMBRE 2012

DATE

COUNTRY OF ISSUE

Milluren / She-

PHILLIP MILLS

# Lesmills **GRIT** SERIES **COACH'S CERTIFICATE**



LES MILLS INTERNATIONAL VERIFIES THAT:

# DAVID CASSALACO

HAS COMPLETED TRAINING AND HAS BEEN ASSESSED AGAINST INTERNATIONAL STANDARDS AND CERTIFIED AS A LES MILLS GRIT™SERIES COACH

FRANCE LE 25 AOUT 2013

COUNTRY OF ISSUE

MAUREEN BAKER



This is to certify that

# **David Cassalaco**

has been awarded the certificate of

# **PHYSICAL TRAINER**

(mapped to EuropeActive level 3 Health and Fitness Standards)

for having successfully fulfilled the requirements prescribed by the Physical Coaching Academy (PCA)

Brussels, 12/11/2017

Fabrice Williquet
Managing Director PCA





